MINUTES OF THE 54th ANNUAL GENERAL MEETING OF THE MANAWATU MARINE BOATING CLUB (INC) HELD IN THE CLUBROOMS, 50 HARTLEY STREET, FOXTON BEACH ON SUNDAY 30th AUGUST 2020, AT 2 PM

PRESENT: Roger Cook (Chair), Bernard Cronin (Vice-Commodore), Paula Bary (Patron), Peter Jamieson (Patron), Karen Turnbull (Secretary), Sue McPhee (Treasurer), and 43 members & guests.

<u>APOLOGIES</u>: Duncan Win, Glyn Harper, Susan Lemish, Lance Pedersen, John Bary, Bill Curtis, Jude Moxon, Steve Moffatt, Andrew Hill, David Thompson, Gary Stratford, Jo Davenport

Moved: Blair Cottrill

Seconded: Martin How

All Agreed

MINUTES: Minutes of the 53rd Annual General Meeting were taken as circulated and read.

Moved: Paddy Doyle

Seconded: Murray Lucas

All Agreed

MATTERS ARISING FROM 2019 AGM:

No matters arising.

COMMODORE'S REPORT:

Roger Cook presented his Report

Welcome everyone to the 54th AGM of the Manawatu Marine Boating Club. The Executive Committee thank you for your support.

To all those members who have lost family over the last 12 months, our thoughts are with you. To all the volunteer staff, thank you for your loyalty and commitment, it is greatly appreciated. Also, thanks to Mick and the kitchen staff.

Julie has performed her tasks as club manager to the utmost, and it hasn't been an easy year with the Covid-19 pandemic hanging around. There were a lot of changes and regulations that had to be complied with and Julie was up for the task.

Janine behind the Bar has done another great job and welcomes everyone with a great smile. She has also been very entertaining when the Chiefs score a try.

Bill Curtis and the Property & Grounds committee have done another great job this year along with their volunteers. The Floating Jetty was installed last December and is doing it's job as intended. Also, the new bar has been started and should be installed in the next few months.

Thanks to Blair & Murray as liaison representatives for the Coastguard & Radio Operators, an essential extension of our club. Also special thanks to the radio operators.

A pool club is going well with record numbers attending regularly. Gary Stratford is the new president. As everyone knows the Easter Fishing Tournament was cancelled this year because of Covid-19 Level 4 lockdown. This tournament provides a part of our annual income which was sorely missed but as you will hear when Sue gives her annual report, we still had a very good year once again. Thanks to Karen for her Secretarial role and Sue our Treasurer, both have done an exceptional job.

The Executive committee have performed to an exceptional high standard and I thank them for this. They have done a professional job getting us through Covid-19 along with many other situations, like maintenance and improvements to make sure that members have an excellent club to enjoy. Kevin Giles is standing down this year. Kevin has been our Fishing co-ordinator for the last 10years. A big thank you from everyone for all your hard work, a great effort Kevin.

It has been an honour to have been Commodore since February 2019. It's been good to have been back involved in the administration of the fantastic club after a long break. I wish Bernard and the incoming Executive all the best for the future. The club is in a good position and in good hands. Many thanks to everyone

Roger Cook

Moved: Roger Cook

Seconded: Peter Jamieson

All Agreed

MATTERS ARISING: Nil

FINANCIAL REPORT:

Sue McPhee presented the Financial report

Financial Report for Year Ended 30 June 2020

First, sincere thanks to Marg Bartlett for handing over such a tidy, comprehensive set of accounts and for her continued support. Also, thanks to our Manager, Julie, and to Roger and the outgoing Committee for being so welcoming and patient as I came to grips with the financial idiosyncrasies of this fantastic Club.

Consolidated Accounts

Financial reports are included in the AGM booklet which has been distributed to all members and loaded on the Club's website.

The Club had a consolidated surplus over all divisions of \$72.8k for the year, bringing Owners Equity to \$1,086,000.

Operating Revenue

Included in operating revenue of \$133k is \$11k, being value of the Feva Vessel, which was donated to the Club by the now disbanded Horowhenua Sailing Club. Also included in operating revenue are donations for the new floating jetty amounting to \$42.5k. Included in this is a \$17k grant from Pelorus Trust. The list of donors toward this project has been sent to all members and displayed in the Clubrooms. The Club also received donations from campers of \$2k and general donations including costs to the value \$3k from Caldow Builders who built the new ramp and walkway. Subscriptions, including joining fees, increased by \$8,300 over last year. Our membership at the end of the financial year was 772 members.

The Club closed its doors due to the Covid-19 pandemic on the 18th March and re-opened for meals under Level 2 restrictions on the 15th of May. Not only did the lockdown have a negative impact on the Kitchen and Bar, it saw the cancellation of the Club's annual Easter Fishing Competition. Over this time the Club received the Government's Covid-19 wage subsidy and wage subsidy extension, meaning staff continued to be paid during the lockdown and continuing restrictions. In total \$34.6k of this subsidy has been applied to income as at 30 June 2020.

A huge shout-out needs to go to Julie who tirelessly came up with innovative ideas to keep members engaged and get the Club back up and running over this unusual period in time.

Expenses

Because of impact of the shutdown and restricted operations, it is hard to compare this financial year to prior financial years, however, I will attempt to identify significant spending and point out the reason behind material differences.

We had a celebration this year to mark 10 years of service provided by our volunteer Bar Managers. Cost of gifts went to General Expenses. Our Club is in such a sound financial position due in part to the effort and time donated by our volunteers. Thanks.

Legal fees were incurred in the review of the Club's Fishing Tournament rules.

Cancellation of printing and posting of the bi-monthly Wind and Spray in favour of weekly emailed newsletters has reduced our printing and postage costs significantly and this fall in costs will continue as we move to more on-line communication.

Included in Repairs and Maintenance Equipment costs is an expense of \$1,700 to repair the kitchen cooktop. Clubhouse Repairs and Maintenance costs included installation of the new Bar door, a new storage cupboard downstairs and a new cleaning cupboard in the men's toilets. Looking at the performance of the individual areas of the Club:

Bar

Profit from the Bar was \$60.8k, down \$30k from last year. Impact from the lockdown is significant, especially cancellation of Easter activities. Nevertheless, gross margin from trading of 54% is still comparable to last year's 57%. Bar Managers' licenses, which come up for payment every three years, were paid in June 2020.

Meals

Surplus from the Kitchen for the year was \$25.5k compared with \$32.6k the previous year, but still with a satisfactory gross margin from trading of 45.5% compared to 47.5% last year. Despite profit being down on last year, this year's profit is significantly higher than the two previous years of \$17.3k in 2017 and \$18.5k in 2018.

Sailing

Surplus from sailing activities was \$1,750 compared to a loss of \$1,460 last year. Sponsors of this year's regatta include Robertson Holden, Compressed Air Controls, McIntosh Farm Machinery and Cranes and Pederson & Son Builders. Thanks.

Raffles

General Club raffles showed a surplus of \$4,700 compared to \$5,100 last year. A small drop considering the impact of our shutdown.

Fishing

Due to cancellation of the Easter Fishing Tournament, the Club suffered a small loss of \$1,900 from fishing activities. Paula and Kevin worked so hard to secure sponsorship and promote the tournament, only to turn around and refund sponsors and competitors. We are holding \$2,930 in sponsorship and \$420 in entry fees in the balance sheet from this year's cancelled tournament which will be released to income for the 2021 year.

Social

We have a small deficit of \$192 at the end of the year for social activities compared to a \$62 loss last year. As pointed out before, the Social division was created to organise member functions, where most of the profit made is through bar and kitchen sales.

Pool

Pool accounts show surplus of \$1,180 compared to \$1,880 last year.

Assets

The total sum of monies held in the Club's bank accounts at the end of the year was \$224k compared to \$195k at the end of the last financial year.

Major Capital Expenditure:

- Floating Jetty \$59.6k
- Second-hand upright freezer \$2,000
- New chest freezer \$1,190
- New washing machine \$1,230
- Laptop computer for the Secretary \$1,024

Like all clubs and not-for-profit organisations, our purpose is not to make huge profits. Our purpose is to support members in providing a venue and services for their boating, fishing and social needs and at the same time continue to be a viable and sustainable operation. I am proud to be involved with such a successful and popular Club.

Sue McPhee, Treasurer

Moved: Paula Bary

Seconded: Blair Cottrill

All Agreed

MATTERS ARISING: NIL

FISHING CO-ORDINATOR'S REPORT:

Kevin Giles presented his report

A warm welcome to all club members.

It has been a funny old year with Coved 19 and no Easter Fishing Competition.

We ran another very successful Kid's fishing competition in February.

We were almost ready to go for Easter when Covid-19 struck.

I need to thank Paula for all the extra work she had to do to reverse out what had been done so far.

There were other club members and staff who did a lot of work helping Paula.

We had ordered the tee shirts but had not started printing them, so we were able to return them and only had to pay the freight fee.

Most of the sponsors who had already supplied product said to keep it as a donation and use it for

Club Fishing Competitions or raffle it for the Fishing Section.

This is my last year as Fishing Co-Ordinator, I held my first fishing meeting on the 16th January 2012. There are other members of the fishing committee who are also standing down so now's your chance to get onto a worthwhile and well organised Club committee.

It is not that hard a job as all procedures are well documented thanks to lots of hard work by past committee members. The more people on the fishing committee the easier the jobs are.

The club has many great Sponsors who I hope will still be willing to sponsor in the future but with Covid-19 it may not be to the level of sponsorship they provided in the past.

We have run a club fishing comp on the 27th June with a good turnout of 41 members and fishermen. I want to thank all the great club members who over the past nine years have helped make this job a worthwhile life experience.

Kevin Giles
MMBC Fishing Co-Ordinator

Moved: Kevin Giles

Seconded: Paula Bary

All Agreed

MATTERS ARISING: Nil

POOL SECTION REPORT:

Karen Turnbull presented the Pool Club report on behalf of John Bary

The last 12 months have been somewhat disruptive with Pool club put on hold when the Executive decided to close the club on 18th March due to Covid-19.

After the 10 weeks in level 4 lockdown we were able to resume pool on 28th May.

It was great to see pool back and running with a full programme there were no spare nights for the remainder of 2020. Pre-Covid 19 we had only completed two of the 1st12 week competitions so hosting other clubs for 2020 was going to be restricted. It was great to see PN RSA visit our club on 30th July.

Christmas dinner awards night in December is always a great way to finish the year and last year was no exception.

J & J Story double tournament was you have given run on 2nd August with 15 pairs entered and won by Murray Lucas & Ron Ebert.

The latest on the club extensions are the plans are now complete and will be priced to enable the Executive to put into their future budgets.

My thanks to all members for supporting the pool club and special thanks to Les for stepping up to Club Captain's position.

After 5 years as President I am standing down from the position. I thank all for the support you have given

Gary Stratford was elected as Chairman of the Pool Club adjunct at their recent AGM.

Moved: Neil Hughson

Seconded: Geoff McBrydie

All Agreed

MATTERS ARISING: Nil

SAILING REPORT:

While Covid 19 has had an impact on the MMBC club socially and economically I am happy to say it has had minimal impact on the sailing club.

We completed our sailing section programme as planned.

Organized our annual regatta that was well supported by outside club members and this season was donated a second-hand dinghy worth 11K from the deregistered Horowhenua sailing club for the development of junior sailing

In general, our race days were well supported from the adult laser sailors and the junior programme under the guidance of Robert Elder and Ian Pederson has done well to retain some junior talent for next season

The development and promotion of junior sailing will be a priority for the coming season.

If I could take this opportunity to thank the outgoing committee for their support to the sailing section, it has been appreciated.

In conclusion we look forward to another successful year on and off the water

Rob Cox Sailing Co-Ordinator

All Agreed Seconded: Russell Crawford Moved: Ian Pedersen

MATTERS ARISING: NIL

ELECTION OF OFFICERS:

COMMODORE: Bernard Cronin Nominated: Roger Cook

Seconded: Donald McGregor

Nominated: Stephen Moffatt VICE COMMODORE: Martin How

Seconded: Philip Brown

Nomination: FISHING CO-ORDINATOR:

Seconded:

Nominated: Caroline McCartin **COMMITTEE:** Ian Pedersen

> Seconded: Bill Curtis Nominated: Blair Cottrill Bill Curtis

Seconded: Murray Lucas

Nominated: Bill Curtis Blair Cottrill

Seconded: Paula Bary

Nominated: John Bary Larry Ellison Seconded: Bill Curtis

Nominated: Bernard Cronin Murray Lucas

Seconded: Mark Johnston Nominated: Margaret Cawood Jo Davenport

Seconded: Martin How

Elected by sailing committee SAILING CO-ORDINATOR: Rob Cox

All the above nominations were unopposed and accepted

Moved: Paddy Doyle moved that all nominations be accepted Seconded: Neil Hughson

The following positions were unanimously nominated at the Executive meeting held on 19th August.

PATRONS

Peter Jamieson

Moved: Chris Janes moved that Peter remains a club Patron. Seconded: Bernard Cronin

Paula Bary

Moved: Ian Pedersen moved that Paula remains a club Patron. Seconded: Kevin Giles

<u>AUDITOR:</u> Burns Savage & Associates – Peter Savage was nominated by the Executive Committee to review the Club's accounts for the 2020/2021 year.

Moved: Martin How Seconded: Joss Urban Carried

SUB COMMITTEES: The Commodore asked if any members were willing to take part in any of the various sub-committees to contact the Executive.

GENERAL BUSINESS:

Russell Crawford commented on the closing of the RSA and thought the club could benefit from encouraging some of their members to join MMBC.

Roger Duffy asked for an update on the Gabion Wall area. Bernard explained that he had been liaising with Brent Maguire, who is the Property Asset Co-Ordinator for HDC. and the situation is that DOC is handing over this land to HDC and once the legalities have been finalised, we should see some progress here. Funding has been approved for the work

Paddy Doyle asked who was responsible for maintaining the wharf and was told that the club pays for the maintenance either end of the wharf.

There was no further business Meeting closed at 2:40pm

Signed Chairman:

Date: 26-9-202